

Boss Academy School of Finance - Mortgage Loan Officer Training Program

6-Week Licensing and Training Cohort – Course Syllabus & APPLICATION

Course Overview

Boss Academy School of Finance's Mortgage Loan Officer Training Program—where future finance leaders are made!

In this **6-week in-depth cohort**, you'll gain the knowledge, tools, and confidence you need to thrive as a Mortgage Loan Officer. Our program is designed to not only teach you the ins and outs of the industry but also to prepare you to ace your state licensing exams with ease.

By the end of this transformative journey, you'll be ready to kickstart your career in the mortgage industry and make a lasting impact. Your future in mortgage lending begins here—let's make it happen!

Unlock your potential as a top-tier Mortgage Loan Officer with our comprehensive 8-hour continuing education course! Designed to fully meet the SAFE Act requirements, this engaging training includes:

- **3 hours of Federal Law mastery** – Stay ahead of the curve with essential regulations.
- **2 hours of Ethics essentials** – Elevate your professionalism and build trust.
- **2 hours on Non-Traditional Mortgage Products** – Gain expertise in the evolving market.
- **1 elective hour on Mortgage Origination** – Sharpen your skills where it matters most!

But that's not all – this course goes beyond the basics with updates and insights on the latest legislative and regulatory changes. Whether you're looking to stay compliant or thrive in the mortgage industry, this is the perfect training to keep you informed, equipped, and unstoppable.

Ready to take your career to the next level?

Let's get started!

Launch Your Career as a Mortgage Loan Officer with Confidence!

Welcome to the **Boss Academy School of Finance - Mortgage Loan Officer Training Program**, where we transform aspiring professionals into successful mortgage industry experts. This 6-week, hands-on training cohort isn't just a course—it's your ultimate career-launching toolkit, designed to give you a powerful, competitive edge.

With live interactive sessions, in-depth resources, and personalized guidance, this program will prepare you to ace your state licensing exams and thrive in the dynamic world of mortgage lending. Here's what you can expect:

Weekly Syllabus

Week 1: Introduction to Mortgage Lending

Discover the foundational elements of the mortgage industry and position yourself as a future leader.

- **Topics Covered:**
 - An in-depth overview of the mortgage industry
 - Types of mortgage loans and their unique benefits
 - The critical role of a mortgage loan officer in changing lives through homeownership
 - **Activities:**
 - Engaging online lectures and thought-provoking exercises
 - Interactive discussion forums to connect with peers and mentors
 - Assignment: Research and report on the latest mortgage trends, arming yourself with real-world insights to impress future employers.
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Week 2: Understanding the Mortgage Process

Master the step-by-step journey of mortgage lending and build confidence in guiding clients through it.

- **Topics Covered:**
 - A deep dive into the mortgage application process
 - The critical differences between pre-qualification and pre-approval
 - How underwriting and loan processing work behind the scenes
- **Activities:**
 - Analyze real-life case studies to understand the practical flow of the process
 - Hear from an industry expert during a guest speaker session

- Quiz & Testing: Test your knowledge of the mortgage process and sharpen your expertise.
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Week 3: Credit and Financial Analysis

Learn the secrets to evaluating creditworthiness and financial stability like a pro.

- **Topics Covered:**
 - Decoding credit reports and understanding credit scoring and profiles
 - Assessing borrower financials with precision
 - Calculating and applying debt-to-income ratios
 - **Activities:**
 - Participate in a hands-on credit report analysis workshop
 - Create a detailed financial assessment for a mock borrower to apply your skills
 - Mid-term Exam: Measure your progress and solidify your knowledge.
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Week 4: Compliance and Regulatory Environment

Stay ahead of the game by mastering the complex regulations that govern the mortgage industry.

- **Topics Covered:**
 - Federal and state mortgage regulations, including RESPA, TILA, and ECOA
 - Best practices for maintaining ethical lending standards
 - **Activities:**
 - Dive into compliance simulation exercises that prepare you for real-world scenarios
 - Group discussions on navigating ethical dilemmas in mortgage lending
 - Quiz: Test your regulatory knowledge to ensure you're fully compliant.
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Week 5: Sales and Marketing Strategies

Learn how to grow your business, build lasting client relationships, and become a sought-after Mortgage Loan Officer.

- **Topics Covered:**
 - Proven techniques for building a loyal client base
 - Creating an irresistible marketing strategy to set yourself apart
 - Mastering effective communication and sales tactics
- **Activities:**
 - Practice role-playing sales scenarios to boost your confidence

- Develop a personalized marketing plan tailored to your goals
 - Gain insider tips from a marketing expert during an exclusive guest lecture.
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Week 6: Exam Preparation and Career Readiness

Prepare to ace your licensing exams and launch your career with unparalleled confidence.

- **Topics Covered:**

- Comprehensive review of key concepts to ensure you're exam-ready
- Test-taking strategies to help you succeed under pressure
- Exploring career opportunities and job search techniques to land your dream role

- **Activities:**

- Mock exams with unlimited practice tests to perfect your skills
 - One-on-one career counseling sessions for personalized guidance
 - Group study sessions to collaborate and prepare alongside your peers
 - Celebrate your success with a Graduation Ceremony, complete with cap and gown
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What's Included?

Our program is packed with value to ensure your success.

Your choice of 6 week or 2 day Intensive:

- **6 weeks of live, interactive training sessions** – 2 days a week, 2 hours per session or
- **2 Day INTENSIVE** – 2 weekend days – 6 hours each of live interactive training sessions

Plus the following:

- **20-hour SAFE Act Certification Training** – Accessible via our digital platform
- **State-specific licensing requirements** – Covered in detail with online resources
- **Unlimited access to state-of-the-art study materials and practice tests**
- **One-on-one career consultation** – Tailored support to set you up for success
- **6-hour in-person Loan Officer Training Session** – Includes breakfast and lunch (optional)
- **Graduation Ceremony with cap and gown** – Celebrate your achievements in style with guests
- **Affordable Tuition** – All materials and training expenses are included
- **12 months unlimited 24/7 access to our private training community** - support, videos and materials.

Tuition and Fees – Financing Available

- **6-Week Cohort Program:**
- **Registration Fee:** \$50
- **Tuition & Fees:**
 - **6-week Training** includes items listed above
 - \$5,000 total tuition and fees (\$3,500 scholarship available – limited spots available)
 - Student cost after scholarship - \$1500 – *financing available*
 - INCLUDES: 12 months of mentoring group study and training support
 - **2-Day Intensive** (for busy professionals) – **includes items listed above**
 - \$4,000 total tuition and fees (\$2,800 scholarship available – limited spots available)
 - Student cost after scholarship - \$1200 – *financing available*
 - INCLUDES: 12 months of mentoring group study and training support

Note: *State licensing fees and costs are the responsibility of the student.*

Why Choose Us?

Imagine this: six weeks from now, you've mastered the skills, gained insider knowledge, and built the confidence to step boldly into a career as a Mortgage Loan Officer.

That's exactly what we offer—not just a course, but a life-changing investment in your future.

At the Boss Academy School of Finance, we don't just teach; we empower.

Our expert instructors bring real-world experience to every session, while our hands-on activities and cutting-edge resources ensure you're not just learning—you're doing. We're here to guide you, challenge you, and cheer you on every step of the way.

This is more than just training; it's your launchpad into an exciting and rewarding industry. You'll walk away prepared to excel, whether you're helping someone achieve their dream of homeownership or building your own legacy in mortgage lending.

Your future is calling, and it's time to answer.

Join us today, and let's build something extraordinary together.

We can't wait to see where this journey takes you!

Register now and take the first step toward an exceptional career!

Commitment Clause

When you enroll in this program, you're not just signing up for a course—you're taking the first bold step toward transforming your career and building a brighter future in the mortgage industry.

Over the next six weeks, you'll gain the tools, knowledge, and confidence to excel as a Mortgage Loan Officer. By committing to this journey, you agree to attend each session and actively engage and regularly complete the required training, and pursue the testing and licensing necessary in your state. This isn't just about meeting requirements—it's about equipping yourself for long-term success.

At **Boss Academy School of Finance**, we believe in your potential and are dedicated to walking with you every step of the way. Whether it's through interactive sessions, hands-on activities, or personalized career guidance, we're here to ensure you're ready to thrive in this competitive and rewarding field.

Your dream career in mortgage lending is within reach—so take the leap today.

Register now and let's make it happen together. Your future self will thank you.

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